

ILT



Institut für
Lufttransportsysteme

TUHH

Technische Universität Hamburg-Harburg



Experiences and Learning from the HEKATE workshop – 8 -10 April 2015, Hamburg

Amina Malik

- Research Associate
 - Institute of Air Transportation Systems (ILT)
- PhD (in progress)
 - Systems Engineering in Air Transportation System
- Point of contact for International Relations at ILT
- Masters of Science in Aerospace Vehicle Design
 - Cranfield University, UK (2009)
- Previous experience
 - Design Engineer in composite manufacturing industry

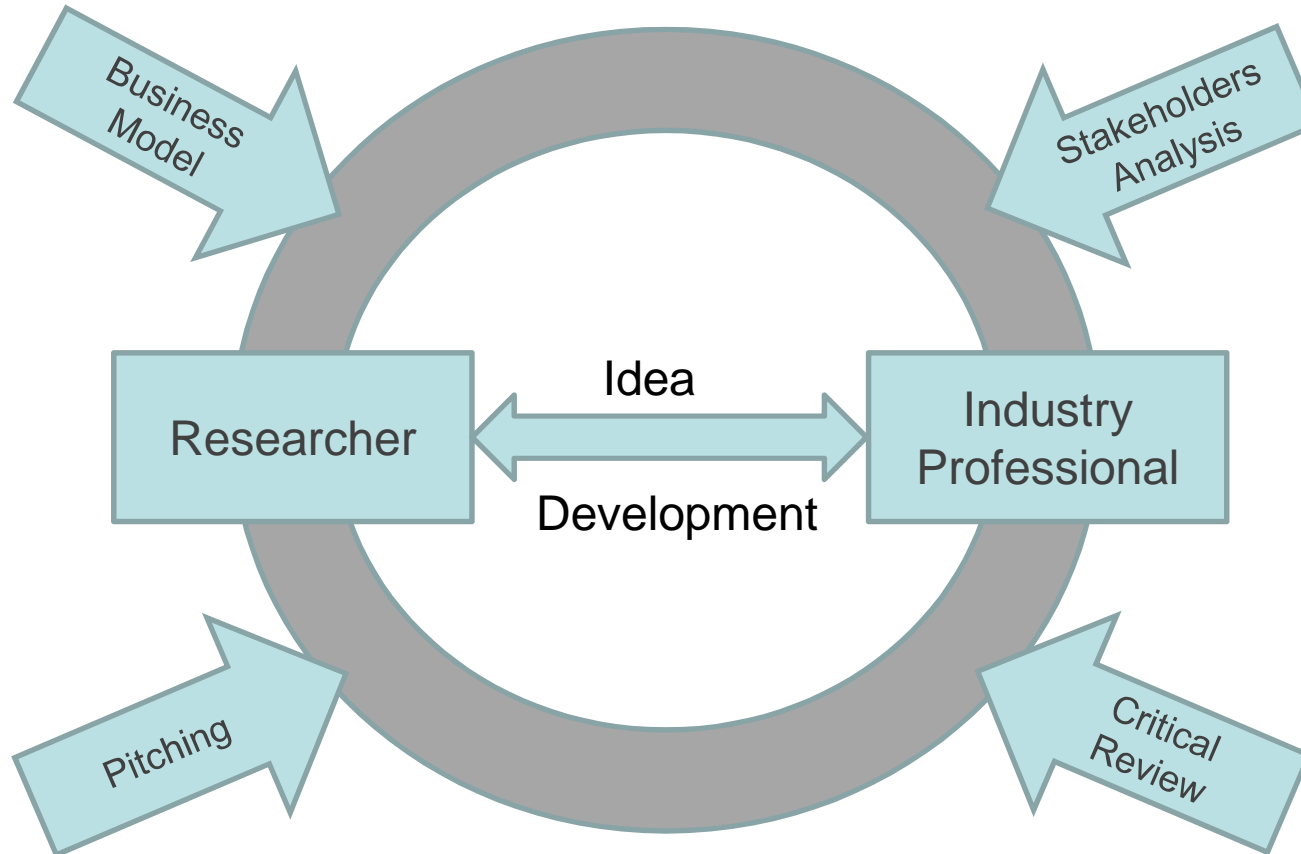


- An active member
 - Women in Aerospace Europe
 - Hamburg Aviation WoMen
- Motivated to create stronger links for international cooperation between underdeveloped countries and Europe
- Interested in innovative ideas and their potential for business development
- Entrepreneurial knowledge and skills



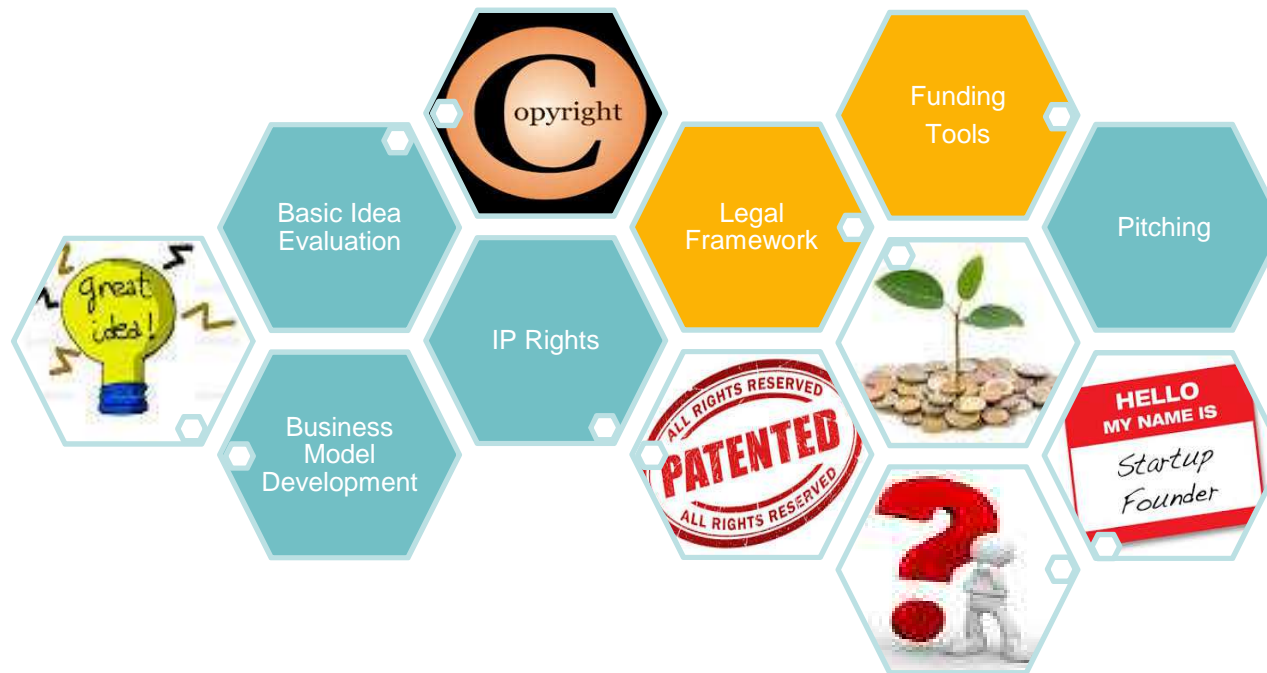
- Expectations from the workshop





- Team work for business model development
- Evaluation of the Idea from different perspectives
- Professional experience from the industrial partner
- Inter-team idea discussion and critical evaluation

- Idea evaluation – Stakeholders management
- Pitching training
- Networking



Areas of Interest

- Funding Tools
- Team building
- Administrative/Legal Steps

Mentoring Platforms

- Young entrepreneurs
- Industrial experienced people
- Communicate better
- Experience exchange

Training

- Dos and Don'ts for Start-ups
- Market studies
- Phase based development

Conclusion

- An integrated approach to develop future entrepreneurs

Thank you!
(Questions/comments?)